

## SUPPLY CONTRACT NOTICE

### Supply and Installation of Ecological Coffee Wet Mills Kenya – Embu and Kiambu Counties

#### 1. Reference

AID 012590/07/9\_PP34

#### 2. Procedure

Local Open Tender

#### 3. Programme title

“Caffè Corretto/ Right coffee: Development of sustainable, inclusive and innovative coffee value chain.” Contract no. AID 012590/07/9

#### 4. Financing

Budget lines 2.4.4.1 and 2.4.4.3

#### 5. Contracting authority

CELIM Kenya  
P051219788V  
P.O Box 1904- 00900,  
Watija Apts 17, Kirigiti  
Kiambu, Kenya

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## CONTRACT SPECIFICATION

#### 6. Nature of contract

Unit price

#### 7. Contract description

This contract concerns the SUPPLY AND INSTALLATION OF THREE (3) ECOLOGICAL COFFEE WET MILLS under the framework of the AICS-funded Caffè Corretto-Right Coffee Project: Development of a Sustainable, Inclusive and Innovative Coffee Value Chain (Contract No. AID 012590/07/9).

The primary objective of this procurement is to equip selected coffee cooperatives with environmentally friendly wet processing systems that promote maximum water-use efficiency and reduce the ecological impact. The ecological wet mills must incorporate modern technologies such as low-water consumption pulpers, in-built water recycling systems, and easy-to-maintain mechanical structures, suitable for rural cooperative settings in the Kenyan context.

The selected contractor will be responsible for:

- Manufacturing or supplying the required wet mill units according to the technical specifications provided in the Annex II and III of the tender dossier;
- Transporting and installing the equipment at the designated cooperatives' sites, including Gititu Cooperative (Kiambu County); Kagaari North and Kithungururu Cooperatives (Embu County);
- Commissioning and testing the systems for operational readiness;
- Ancillary services as described in Annex 7 c4f – technical specifications & technical offer
- Ensuring an appropriate warranty period and after-sales service support.

The contract implementation will be carried out in line with the project's objectives of environmental sustainability, local ownership, and will contribute to improving processing quality, value addition, and livelihoods within the Kenyan coffee sector.

## **8. Number and titles of lots**

One lot only

## **9. Maximum budget**

**Kenya Shillings 21,000,000.00** (InfoEuro rate – July 2025)

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# **CONDITIONS OF PARTICIPATION**

## **10. Legal basis, eligibility and rules of origin**

Italian Agency for Development Cooperation (AICS) 2020 Call for proposal to Initiatives promoted by Italian Civil Society Organizations and other non-profit entities registered in the List referred to in paragraph 3, art.26 of Law no.125/2014, Lot 1 reserved for initiatives proposed by CSOs to be implemented in priority countries.

Any other applicable Kenyan laws.

## **11. Number of tenders**

No more than one tender can be submitted by a natural or legal person whatever the form of participation (as an individual legal entity or as leader or member of a consortium submitting a tender). In the event that a natural or legal person submits more than one tender, all tenders in which that person has participated will be excluded.

## **12. Grounds for exclusion**

As part of the tender, tenderers must submit a signed declaration, included in the tender form, to the effect that they are not in any of the exclusion situations listed in Section 2.6.10.1. of the practical guide.

Tenderer included in the lists of EU restrictive measures (see Section 2.4. of the PRAG) at the moment of the award decision cannot be awarded the contract.

## **13. Sub-contracting**

Subcontracting is NOT allowed.

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## **PROVISIONAL TIMETABLE**

### **14. Provisional commencement date of the contract**

September 2025

### **15. Implementation period of the tasks**

The expected implementation period is SIX MONTHS (6) from the date of the last party to sign the contract.

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## **SELECTION AND AWARD CRITERIA**

### **16. Selection criteria**

Capacity-providing entities

An economic operator (i.e. candidate or tenderer) may, where appropriate and for a particular contract, rely on the capacities of other entities, regardless of the legal nature of the links it has with them. If the economic operator relies on other entities, it must in that case prove to the contracting authority that it will have at its disposal the resources necessary for the performance of the contract by producing a commitment by those entities to place those resources at its disposal. Such entities, for instance the parent company of the economic operator, must respect the same rules of eligibility and notably that of nationality as the economic operator relying on them and must comply with the selection criteria for

which the economic operator relies on them. **Furthermore, the data for this third entity for the relevant selection criterion should be included in a separate document.** Proof of the capacity will also have to be provided when requested by the contracting authority.

With regard to technical and professional criteria, an economic operator may only rely on the capacities of other entities where the latter will perform the tasks for which these capacities are required.

With regard to economic and financial criteria, the entities upon whose capacity the economic operator relies, become jointly and severally liable for the performance of the contract.

The following selection criteria will be applied to the tenderers. In the case of tenders submitted by a consortium, these selection criteria will be applied to the consortium as a whole if not specified otherwise. The selection criteria will not be applied to natural persons and single-member companies when they are sub-contractors.

- 1) Economic and financial capacity of the tenderer** (based on item 3 of the tender form). In case of tenderer being a public body, equivalent information should be provided. The reference period which will be taken into account will be the last five (5) financial years for which accounts have been closed.

Financial criteria for legal and natural persons:

- the average annual turnover of the tenderer must exceed the annualised maximum budget of the contract i.e. the maximum budget stated in the contract notice divided by the initial contract duration in years, where this exceeds 1 year (minimum annual turnover requested may not exceed 2 times the estimated annual contract value, except in duly justified cases motivated in the tender dossier); and

- 2) Professional capacity of the tenderer** (based on items 4 of the tender form).

The reference period which will be taken into account will be the last three years preceding the submission deadline.

criteria for legal and natural persons:

- The tenderer has proven professional experience within the coffee value chain sector through references of previous clients.
- the tendered may have professional certificate(s) appropriate to this contract, such as coffee wet mills vendor;
- at least 3 staff currently work for the tenderer in fields related to this contract;
- Knowledge of both English and Kiswahili languages is mandatory

**3) Technical capacity of tenderer** (based on items 5 and 6 of the tender form). The reference period which will be taken into account will be the last five years preceding the submission deadline.

criteria for legal and natural persons:

- the tenderer has delivered supplies under at least two contracts, of which *one with a budget of at least that of this contract* in supply and installation of ecological coffee wet mills in Kenya and/or East Africa which was implemented at any moment during the following period: past 5 years.

This means that the contract the tenderer refers to could have been started at any time during the indicated period but it does not necessarily have to be completed during that period, nor implemented during the entire period. Tenderers are allowed to refer either to supply contracts completed within the reference period (although started earlier) or to supply contracts not yet completed. Only the portion satisfactorily completed during the reference period will be taken into consideration. This portion will have to be supported by documentary evidence (statement or certificate from the entity which awarded the contract, proof of payment) also detailing its value. If a tenderer has implemented the supply contract in a consortium, the percentage that the tenderer has successfully completed must be clear from the documentary evidence, together with a description of the nature of the supplies provided if the selection criteria relating to the pertinence of the experience have been used.

Previous experience which would have led to breach of contract and termination by a contracting authority shall not be used as reference. This is also applicable concerning the previous experience of experts required under a fee-based service contract.

## **17. Award criteria**

The best price-quality ratio which is a combination of quality and price. A key aspect that will be evaluated is the minimal or non-intrusive interference with the existing infrastructure of the coffee factories where the ecological coffee wet mills will be installed. In addition, specific considerations will be made on the overall the energy efficiency aspect of the proposed solutions.

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## **TENDERING**

### **18. Deadline for submission of tenders**

The deadline for submission of tenders is **August 8<sup>th</sup> 2025, 5pm EAT.**

### **19. Tender format and details to be provided**

Tenders must be submitted using the standard tender form.

The tender must be accompanied by a declaration on honour on exclusion and selection criteria using the template available from the following Internet address:

<http://ec.europa.eu/europeaid/prag/annexes.do?chapterTitleCode=A>

Any additional documentation (brochure, letter, etc.) sent with a tender will not be taken into consideration.

## **20. How tenders may be submitted**

Tenders must be submitted in English exclusively to the contracting authority, using the means specified in point 10 of the instructions to tenderers.

Tenders submitted by any other means will not be considered.

By submitting a tender tenderers accept to receive notification of the outcome of the procedure by electronic means.

## **21. Alteration or withdrawal of tenders**

Tenderers may alter or withdraw their tenders by written notification prior to the deadline for submission of tenders. No tender may be altered after this deadline.

Any such notification of alteration or withdrawal shall be prepared and submitted in accordance with point 15 of the instructions to tenderers.

## **22. Operational language**

All written communications for this tender procedure and contract must be in English.

## **23. Additional information**

Financial data to be provided by the candidate in the standard application form must be expressed in KES (Kenya Shillings). If applicable, where a candidate refers to amounts originally expressed in a different currency, the conversion to EUR shall be made in accordance with the InforEuro exchange rate of **JULY 2025** of the applicable InforEuro exchange rate, which can either correspond to the month and year of the publication of the present contract notice or the month and year corresponding to the deadline for submitting applications], which can be found at the following address: <http://ec.europa.eu/budget/graphs/inforeuro.html>.